LONG ISLAND UNIVERSITY - BROOKLYN CAMPUS
School of Business, Public Administration and Information Sciences

Managerial Sciences (Undergraduate) TWO YEAR SCHEDULE
Fall 2009 - Summer 2011

MANAGERIAL SCIENCES PROGRAM	AY 2009-2010			AY 2010-2011		
FINANCE	**Fall '09**	**Spring '10**	**Summer '10**	**Fall '10**	**Spring '11**	**Summer '11**
FIN 101: Financial Markets and Institutions	D, E	D, E	E S1	D, E	D, E	E S1
FIN 102: Introduction Corporate Finance	D, E	D, E	E S2	D, E	D, E	E S2
FIN 115: Analysis of Financial Statements	D			D		
FIN 125: Financial Strategies in an Uncertain Economy	D			E		
FIN 403: Security Analysis				E		
FIN 404: Portfolio Management					E	
FIN 405: Corporate Financial Policies	E					
FIN 409: International Finance		D				
FIN 450: Seminar: Current Topics in Finance		E			D	
MANAGEMENT						
MAN 101: Principles of Management	D, E	D, E		D, E	D, E	
MAN 131: Managerial Communication	D, E	D, E		D, E	D, E	
MAN 150: Service Firm Planning	D	D	E S1	D	E	
MAN 151: Managerial Planning & Control	E	D		E	D	
MAN 152: Organizational Behavior	D	E		D	E	E S2
MAN 153: Operations Management	D	E	E S2	D	E	
MAN 154: Decision Making	E			D		E S1
MAN 155: Human Resources Management	D	E		D	E	
MAN 156: Managerial Systems Analysis		D			E	
MAN 157: Seminar in Management Problems				E		
MAN 405 - Creating & Managing a Small Business		D			E	
MARKETING						
MKT 101: Fundamentals of Marketing	D, E	D, E		D, E	D, E	
MKT 125: Consumer Behavior	D	E		D	E	
MKT 131: Marketing Research	E	D		E	D	
MKT 134: Advertising Management				E		
MKT 135: e-Marketing	E					E S1
MKT 138: International Marketing			E S1			
MKT 141: Sales Management					D	
MKT 143: Healthcare Marketing						
MKT 144: Sports Marketing		D			E	
MKT 146: Fashion Marketing	D					
MKT 151: Marketing Strategy				D		
QUANTITATIVE ANALYSIS						
QAS 128: Business Statistics I	D, E	D, E	E S1	D, E	D, E	E S1
QAS 129: Business Statistics II	D, E	D, E	E S2	D, E	D, E	E S2

REVISED: October 2009